



www.independentbuilders.com.au



YOUR HOME - YOUR BUILDER





THE INDEPENDENT BUILDERS NETWORK (IBN)

IS A PROFESSIONAL NETWORK OF LOCAL BUILDERS WORKING TOGETHER TO OFFER HOME BUILDERS A HIGHER QUALITY, MORE PERSONAL AND BETTER VALUE FOR MONEY SERVICE THAN THE IMPERSONAL VOLUME PROJECT BUILDERS.

Our expanding national network of builders offer home builders certainty when it comes to a brand name you can trust. Today the Independent Builders Network comprises of over 80 builder members throughout eastern Australia combining their purchasing to provide affordable pricing whilst constructing innovative and dynamic designs that exemplify what the Independent Builders Network stand for.



IBN WAS FOUNDED IN 2009 BY KEVIN RENWICK OAM WHO DECIDED THAT ENOUGH WAS ENOUGH WHEN IT CAME TO LOCAL BUILDERS BEING MUSCLED OUT BY PROJECT VOLUME BUILDERS AND THAT A SYSTEM NEEDED TO BE CREATED TO ASSIST THE LOCAL BUILDERS COMPETE AND MAINTAIN A STRONG BUILDING PRESENCE IN THEIR LOCAL AREAS WHILE KEEPING THEIR IDENTITY.

The goal was to bring the local builders together and collectively increase their professionalism through problem solving, collective purchasing power, networking, design setup and sales channels to compete with volume builders.

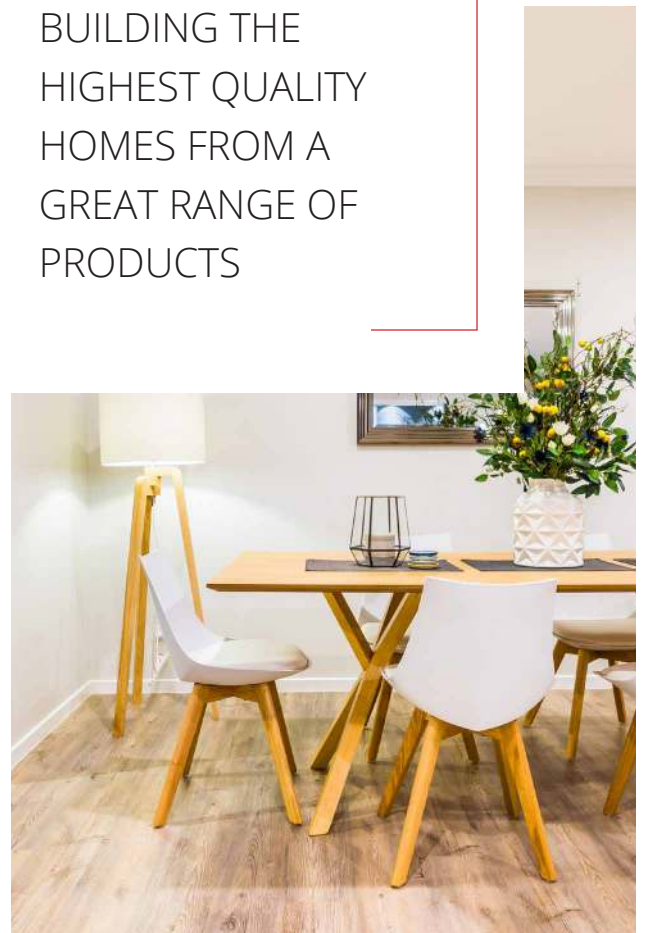
Originally setup as a Victorian company we realised at a fast pace that the system needed to be shared with other states and expanded into New South Wales, ACT, Tasmania, South Australia and Queensland modifying our service offering for each state or territory to focus on key points of difference. Client interest was the key to our expansion as we were over inundated with people wanting to build with local reputable builders but did not know where to start.

Over the years the IBN team has assisted hundreds of builders allowing them to become a great success and regain their local identity through the exact setup we originally envisioned, and we continue to improve and enhance our services thanks to our local builders.

WHY BUILD WITH IBN

- ✓ We personally select our builders making sure they are highly experienced qualified builders
- ✓ Our builders are dynamic professional industry leaders
- ✓ You deal directly with your builder not a salesman throughout your building experience
- ✓ IBN builders support local sporting clubs and community groups in your area
- ✓ Our builders support your local trade contractors and local businesses
- ✓ Our builders are part of a national network, offering certainty in our brand
- ✓ We use Major Industry leading brands to give you the best quality products and finishes
- ✓ Our builders work together, not compete against one and other to offer you a greater network of support
- ✓ Our Builder's receive support and training from our National Head Office and Managers on a regular basis
- ✓ Our Builders are uniquely qualified through IBN to become eligible to be an IBN Member
- ✓ IBN builders work with a local Network Group to offer you savings through group contractor management
- ✓ Our vast range of builders specialise in New Homes, Additions, Renovations, Knock down Re-builds, Investment Properties, House & Land, IBN First Homes, Multi unit, Medium density and Commercial projects.
- ✓ Our builders have access to the latest project and business management tools, training and support in the industry

OUR BUILDERS
ARE LOCAL
PROFESSIONALS
WHO PRIDE
THEMSELVES ON
BUILDING THE
HIGHEST QUALITY
HOMES FROM A
GREAT RANGE OF
PRODUCTS



EXCLUSIVE IBN PRODUCT OFFERING



120+ DESIGNS

Our house design library comprises of over 120 unique house designs. We have broken our designs in to 8 simple ranges that cover your every need.



FACADE OPTIONS

We have over 60 façade options to give you the ability to personalise your home while keeping our designs fresh and with the current trends



PLAN FLEXIBILITY

We are flexible with our plans. You can also customise our house plans to suit your needs and lifestyle



BUYING POWER

Through our expanding national network and exclusive supplier agreements our builders can offer you competitive pricing through our buying power to compete with the volume builders



STANDARD INCLUSIONS

Our complete standard inclusions have many items the volume builders will not include or tell you about



PROFESSIONAL SERVICES

Our builders have access to professional services such as draftsman, engineers, utility services, finance services, insurance brokers plus more



INSULLIVING® PARTNERSHIP

We specialise in energy efficient housing through our partnership with InsulLiving®



IBN FIRST HOMES

IBN builders have access to the IBN First Homes product offering



ADAPTABLE LIVING

Our Adaptable Living product offering gives exclusive access to NDIS approved products



HOUSE AND LAND

IBN can offer House & Land Packages in various areas



QUALITY PRODUCTS

We use Major Industry leading brands to give you the best quality products and finishes



EXPERIENCED BUILDERS

We personally select our builders making sure they are highly experienced qualified builders



INDEPENDENT BUILDERS NETWORK HAVE CREATED A LIBRARY OF DESIGNS THAT CATER FOR ALL BLOCK TYPES AND STYLES OF LIVING.

WITH OVER 120 DESIGNS AND 60 FACADES YOU ARE GUARANTEED TO FIND A PLAN YOU LIKE, BUT IF NOT WE PRIDE OURSELVES ON CUSTOMISING ANY DESIGN TO SUIT YOUR EVERY NEED.

Our 8 ranges of designs cater for all block types and styles of living to make selecting your dream home easier than ever.

Our company prides itself on having designs that move with the latest market trends and create new initiatives that we know our clients want. Some great features we try to include in our designs are a second kitchen, bigger garages & bedrooms and more storage.

We are also mindful that we need to cater for a large market so we have designed specific ranges to keep our end price at its lowest.

Don't let us persuade you, check out our designs for yourself through our interactive plan selector available on our website.

independentbuilders.com.au/plans





WE HAVE BROKEN OUR DESIGNS IN TO EIGHT
SIMPLE RANGES THAT COVER YOUR EVERY NEED.



CARIBBEAN
RANGE

A range of designs for first
home buyers & investors



EXECUTIVE
RANGE

A range of designs for
narrow blocks



CLASSIQUE
RANGE

A range of designs for
standard blocks



FAMILY
RANGE

A range of designs for
wide blocks



ALPINE
RANGE

A range of designs for
sloping blocks



HOMESTEAD
RANGE

A range of designs for
acreage blocks



PANORAMIC
RANGE

A range of designs for
corner blocks



SCENIC
RANGE

A range of designs for
double storey homes



ICONIC® STYL.

Irresistibly modern.

Introducing Iconic Styl, the irresistibly modern skins for the Iconic platform, delivering clever efficiency to the home. The beauty of the Iconic range is that it provides an exciting combination of functionality and aesthetics. There's a common platform of electrical smarts and a skin that you can easily change to customise the look to suit your interior style. Iconic Styl simply clips onto standard Iconic grids (the base plate your electrician fits to the wall) for a clean look with clever home-enhancing features anytime you like.



clipsal.com/stylathome

Life Is On

CLIPSAL
by Schneider Electric

SUPPLIERS AND PROFESSIONALS



THE INDEPENDENT BUILDERS NETWORK PRIDES ITSELF ON WORKING WITH HIGHLY REPUTABLE SUPPLIERS AND PROFESSIONALS WHO LEAD THE MARKET IN PRODUCT, SERVICE AND INITIATIVE

We partner with these companies as they have proven over many years that they are the best in the business and can deliver the highest quality product and service to our clients.

When looking to build a new home we sometimes get lost in what the suppliers and professionals products stand for and how they will hold up over the journey of time.

Our supplier and professional partners take great pride in what they will deliver to you and they are the reason for our motto 'To build the highest quality home, you must have the highest quality suppliers.' We are constantly reviewing products that could be of benefit to our clients and change our inclusions when needed. Flexibility in products is a great strength of ours so we make sure that you have plenty of options to select from when it comes to choosing products for your home.

Tradelink

Colorbond

James Hardie

CLIPSAL
by Schneider Electric

wattyl

LOCKWOOD
ASSA ABLOY

BEAUMONT TILES
Looking good!

FLOORING XTRA

STODDART
GROUP

DOWELL
Floor Builders Network Brand

CAROMA

smeg

polytec

SEELEY
INTERNATIONAL

caesarstone

KNAUF

Rinnai



BUNNINGS
TRADE

TECHNIKA
COOKING WITH PASSION

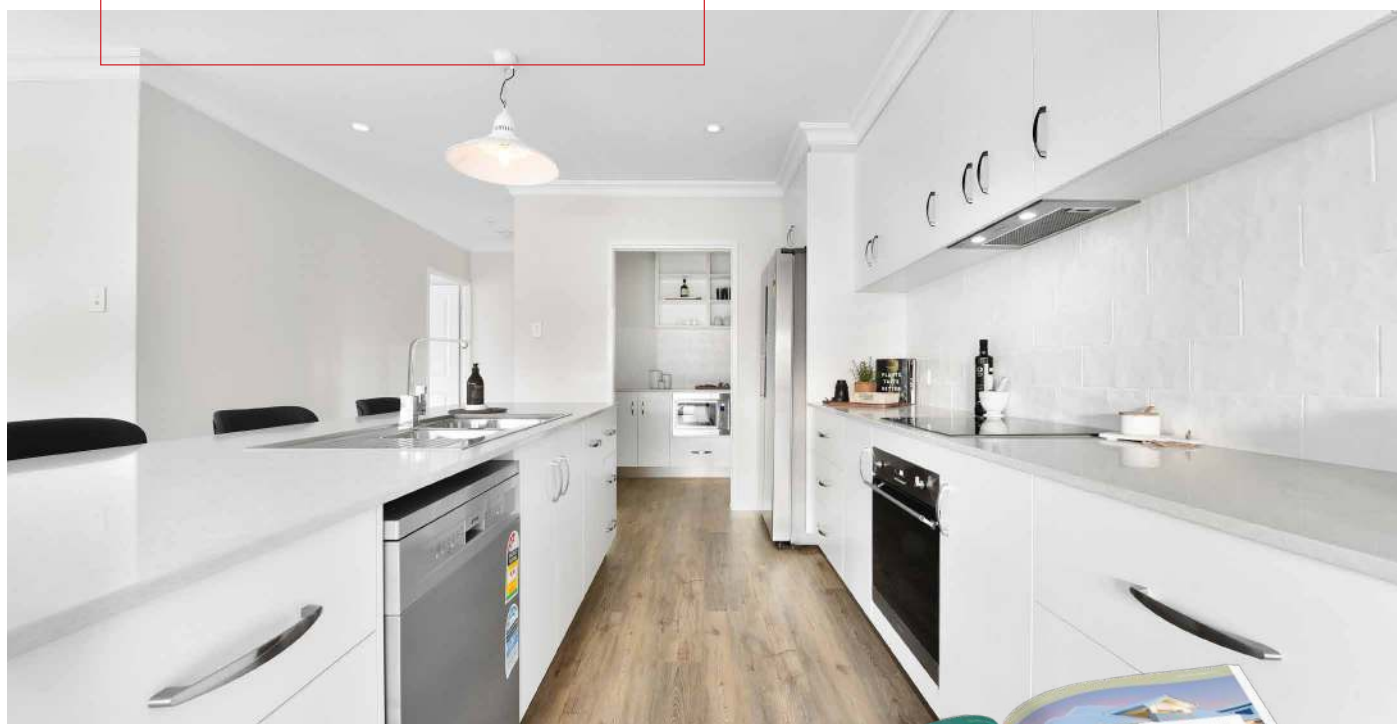
STANDARD INCLUSIONS

AT THE INDEPENDENT BUILDERS NETWORK WE UNDERSTAND THE IMPORTANCE OF SETTING A HIGH STANDARD WHEN IT COMES TO OUR STANDARD INCLUSIONS AND MORE IMPORTANTLY WHAT WE WILL INCLUDE WHEN YOU MOVE INTO YOUR NEW HOME.

This is where we differ from the larger volume builders as we believe in using the highest quality suppliers & trades plus include the items you need upfront, not give you a price and add them on later.

SOME OF OUR STANDARD ITEMS INCLUDE:

- ✓ Floor Coverings Throughout
- ✓ 3 Coat Paint Specification
- ✓ Sectional garage door with 2 remotes
- ✓ Quality Kitchen and Bathroom products
- ✓ Sliding robe doors
- ✓ Towel Rails
- ✓ Eaves (excluding the Caribbean range)
- ✓ Upgraded electrical products



DOWNLOAD OUR STANDARD INCLUSIONS BROCHURE

Our detailed product selection document breaks down exactly what we include in your home and gives you the option of what to choose from so check it out on our website to find out more details.

independentbuilders.com.au/standard-inclusion



The Colours of Australia. At Independent Builders Network.

Congratulations to the team at Independent Builders Network on this stunning use of the COLORBOND® steel colour palette on their Sarah design from their Adaptable Living Range. Now on display at The Avenues Estate in Toowoomba.

Roof: COLORBOND® steel in Shale Grey™
Gutters: COLORBOND® steel in Shale Grey™
Fascia: COLORBOND® steel in Windspray®
Externals: Wattyl Dewkist Colour
Gables: Wattyl Dewkist Colour

For more inspiration, visit:
independentbuilders.com.au/plans

Colorbond®



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EasyTex™

The Modern Render Look **Made Easy**





LET THE INDEPENDENT BUILDERS NETWORK SHOW YOU HOW TO KICK START YOUR NEW LIFE TODAY WITH YOUR VERY OWN NEW HOME.

It's no secret that buying a home today is complex and with many things holding you up from getting that deposit, it's more important than ever to have someone help you over the line to get that start. Through our unique relationship with our finance partners, IBN can guide you and direct you regardless of your financial position and we have all the tools to help.

Learn more online:
independentbuilders.com.au/first-home-buyers

OUR SIMPLE FOUR STEP PROGRAM WILL GET YOU ON THE RIGHT TRACK



1. EXPLAIN THE PROCESS

Outline the costs involved when purchasing a new home and help come up with a savings plan if needed



2. BORROWING CAPACITY

Let you know exactly how much you can afford, not just what you can borrow



3. INCENTIVES

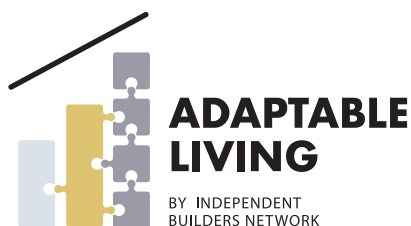
Check if you are eligible for government incentives and help with the paperwork



4. PRE-APPROVAL

Help you get pre-approval and your IBN Builder provides you with fixed price House & Land Package to suit your needs

ADAPTABLE LIVING HOMES



For Families



For the Ageing



For Disabilities



For Injuries

The Independent Builders Network was introduced to a market of housing through the National Disability Insurance Scheme (NDIS) and decided to get involved due to many common interests, but the most pressing is we have many builders spread from Townsville to Tasmania who already specialise in works other than standard housing.

Buyers can be easily influenced by high end displays on offer, marketing tactics and the styles that are being produced out of reality and DIY television programs but new homes should be designed and built to meet the everchanging needs of the home owner over their lifetime.

Adaptable Living Homes follows the Livable Housing Australia guidelines. These guidelines are about making homes easier to access, navigate through and live in. By doing this as part of the building process we are providing a more cost-effective way to adapt to changes in life and make it easier to change your home to suit, as opposed to changing afterwards which can be a very costly experience.

Learn more online:

independentbuilders.com.au/adaptable-living

A LOT OF OUR IBN
BUILDER MEMBERS
HAVE BUILT THEIR
BUSINESS AROUND
CUSTOM HOUSING
WHICH IS PERFECT FOR
THIS MARKET.

Our aim is to build homes to meet the needs of young families with kids, people with sporting or traumatic injuries, assist the ageing community and to cater for people or families with disabilities. The key to a Livable Housing Design is to build homes that meet the ever-changing needs of the occupants across their lifetime.



FOR ALL THE BEST BRANDS IN **BATHROOMS, KITCHENS & LAUNDRIES**

- ✓ **OPEN TO THE PUBLIC**
- ✓ **FREE IN STORE CONSULTATIONS**
- ✓ **HUGE RANGE OF TAPWARE, SINKS,
BASINS & MORE**

OVER 155 SHOWROOMS NATIONWIDE

Tradelink, Proudly Supporting Independent Builders Network

Tradelink

SINCE 2012 THE INDEPENDENT BUILDERS NETWORK THROUGH THEIR LOCAL BUILDER MEMBERS, MOVED TOWARDS A MUTUALLY BENEFICIAL COMMUNITY-BASED BRAND AWARENESS CAMPAIGN.



We then moved towards targeting specific initiatives through ongoing conferences with beneficiaries including the Queensland Cancer Council highlighting Men's Cancers and the Australian Men's Shed Association (AMSA). The AMSA themselves had been working on the much-avoided issue of Men's Cancer and together we have worked to bring this large killer of Australians to the forefront of public awareness and prevention.

Just getting Aussie Men to even talk about these issues is considered a win in this day and age and it is great to see our male personalities are becoming more open to consider our own health.

Not to say we take ourselves too seriously with such a morbid subject so we raise money and awareness through a little bit of fun with Members taking part in the "Beard 150" fundraiser for Skin Cancer and annually Golf Day hole sponsorships where participants "Get near with a beer" where a lucky golfer wins a branded fridge to celebrate a great shot.

Working in with smaller and local Builders as is the IBN Builder, we passionately train and manage local sponsorships and support for events throughout our area and this has seen Members even take initiatives themselves such as rescuing victims in the recent Townsville floods which you cannot plan for but you can act.

Targeting Builders and having current Members who valued their local charities, sporting clubs and/or places of worship, IBN has continued to financially and non-financially assist these groups in order to achieve their goals which in turn help-out the local area, literally in spades!

Over the years IBN has launched several initiatives at our Annual Conferences with great results. Beginning in 2012 we learned from the Bendigo Bank how they moved from normal banking to community-based operations which immediately changed their profitability as well as raising millions towards local public groups and sporting clubs. IBN soon had many individual Members associating commercially with their supported charities and clubs and the benefits also were expeditious.



LAND DEVELOPERS



WITH OVER THIRTY YEARS' EXPERIENCE DEALING WITH LAND DEVELOPERS, IBN MANAGEMENT RECOGNISES THE NEED FOR CONSTANT LIAISING WITH BOTH AGENTS AND DEVELOPERS.

With many areas of Australia already having associations through displays and joint ventures, the quality and first-hand client relationship between our members and developers has enabled IBN to now list in excess of forty thousand lots for availability.

Our policy on display homes in selected areas allows discussions direct with developers to ensure siting, plans, facades and finishes meet covenants or developer/estate guidelines. We can offer custom house and land packages for financial planners, investor's and marketer's as IBN represents over 80 builders nationally.

We can also offer turn-key house and land packages and unit developments across Australia at the same competitive prices as the large volume builders.

Our state managers have extensive knowledge of the market and can work with your business to develop custom stock and negotiate with developers to create the right product for your clients.

IBN deals direct with accountants and financial planners thus cutting out the costly middleman to the financial benefit of the investor. IBN has investment packages available in most cities and larger areas with suitable yields with low interest rates.

Property investment can outweigh most of the other shares and risk ventures. Our developments come with feasibilities based on our years of experience. Developers appreciate dealing with local builders and the opportunities IBN provide as well selected subdivisions which attract IBN systems of joint ventures.



IBN DISPLAY HOMES

AS WE ARE A NATIONAL COMPANY WITH A VERY STRONG REGIONAL PRESENCE WE TRY TO SPREAD OUR RANGE OF DISPLAYS AND DESIGNS SO WE CAN BEST PRESENT OUR LIBRARY OF DESIGNS AND GIVE OUR CLIENTS A FEEL FOR WHAT THEY CAN EXPECT WHEN BUILDING WITH AN INDEPENDENT BUILDER.

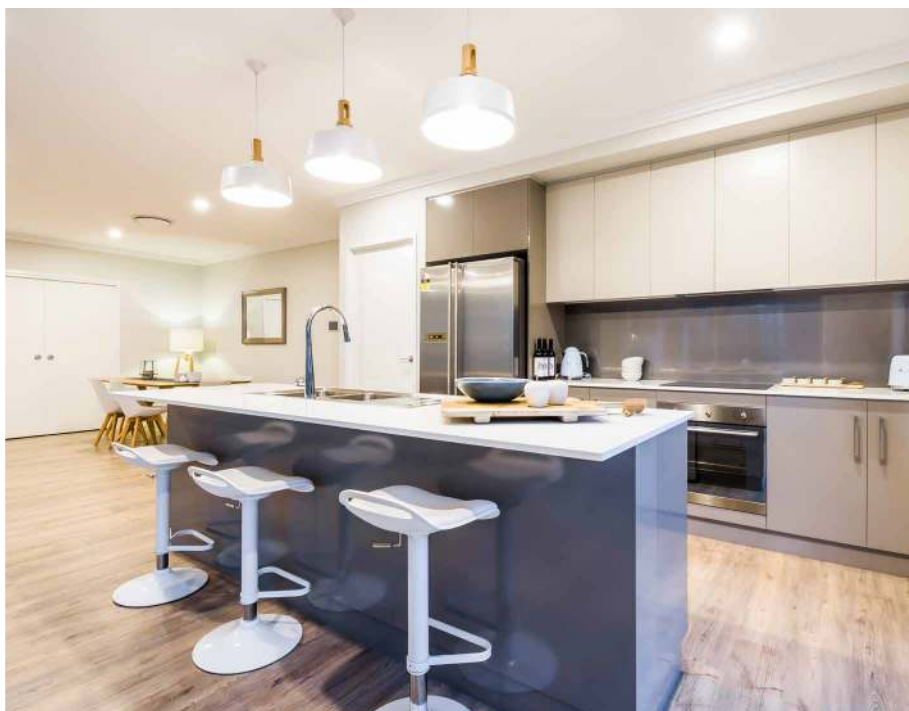
IBN takes great pride in presenting displays that are a cut above the rest. Not only in the high quality build finish, but with its functionality and the ability to present a design that keeps with the modern trends.

We take the time to establish how the market is moving and what we can do to make sure our homes cater for our clients every need. Head to our website to find the closest display to you. We also have a list of upcoming displays and have a great interactive feature which allows you to do a 3D walk through of our displays online.

See more online:





independentbuilders.com.au/display-homes

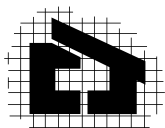




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